

# Creating A Successful Email Communication Solution





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Email communication is critical to business, and the volume of emails increases exponentially each year. Because hundreds of billions of emails are sent globally every day, a high-performance and efficient communications solution needs to be a cornerstone for any successful business operation. Recently, Teleport Köln, along with GFI Software, created an email communication solution for a medium-sized business customer. The solution met the needs of the client by being secure, efficient and conforming to regulation requirements.

### The need: More efficient business email communication

The company's local Outlook mailboxes were more than 20 GB and no longer workable for its employees. The firm was seeking a solution that removed these performance limitations and created a workflow with no restrictions and delays. Employees should be able to retain a comprehensive overview of their own digital information exchange across all devices.

They needed to reduce the size of the mailboxes without having to delete existing email communication since older emails needed to be retained for documentation. The solution needed to be cost-efficient, low-maintenance and not susceptible to disruption. Finally, the client needed a smooth implementation of the new software, with no interruptions.

# The answer: Customized solution from Teleport Köln using GFI software

To meet this challenge, the company first looked at the Outlook archiving solution and Mailstore. Since the firm had worked with Teleport Köln for many years the project managers also turned to them for recommendations.

Teleport Köln suggested GFI Unlimited – a suite of network security and communications solutions at one flat per unit cost. Inside the GFI portfolio with Unlimited, the software package GFI Archiver would specifically meet the company's needs

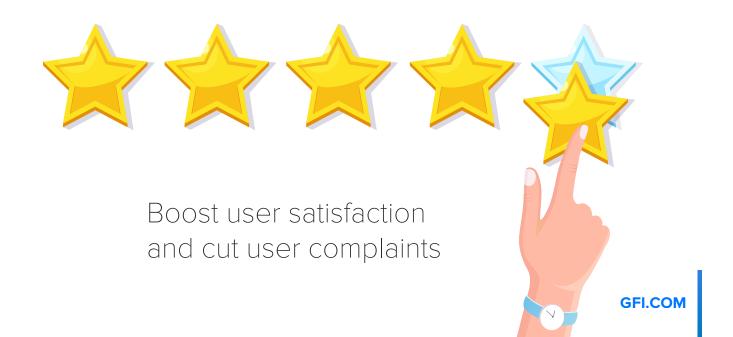


#### Benefits of GFI Archiver

GFI Archiver is a protected, reliable and manipulation-secure storage system for files, folders, calendar entries and emails. The solution archives emails and files in their original state — in a central, tamper-proof store — to help with compliance, e-discovery and internal investigations. GFI Archiver's reporting facility, GFI Maillnsights, uses archived items to generate reports that flag email and resource misuse, legal, and security-related risks. "The flexibility and variety of GFI Unlimited is unbeatable," said Mark Funk, IT Director for Teleport's customer.

# Growth potential with GFI Unlimited

In addition to GFI Archiver, the GFI Unlimited suite available for bundles contains other solutions for communications and network security, including: GFI LanGuard, GFI MailEssentials, GFI FaxMaker, Kerio Connect and Kerio Control. The suite allows companies to quickly configure their IT infrastructure and easily scale as their business changes and grows.



## Easy, painless implementation

Teleport Köln quickly installed GFI Archiver on an additional server and made the necessary changes to Microsoft Exchange to permanently reduce the size of the mailboxes. The installation happened during normal business without any interruptions. Teleport Köln then advised and trained the employees.

### Email communication goals achieved

Thanks to GFI Archiver, the company's use of Microsoft Outlook – as well as work at the workstations and notebooks is much more efficient. Field and home office employees have noticed a significant difference: "GFI Archiver is an excellent and user-friendly tool that I use nearly every day. It streamlines essential processes in my daily work," explains Robert Meyer, Managing Director of Teleport.

# Continual security and support

With GFI MailEssentials, the company's email security and spam protection is continually guaranteed. The software offers robust and reliable spam filtering, protection against viruses and other malware spread by email. The business can set up and carry out granular, user-specific email content reviews and guidelines. Teleport Köln continues to advise and support the company – including its complete IT infrastructure with hardware and software. With GFI Unlimited, the client has the opportunity to take advantage of a wide range of solutions: network security, network monitoring, IT asset management, web monitoring and much more.

#### About Teleport Köln

Teleport Köln Ltd. has been a Gold Partner of GFI Software for 10 years, and for more than 20 years has been an ICT systems house active throughout Germany. It has branches in Nuremberg, Cologne, Pulheim, Ratingen and Dortmund. Teleport Köln creates cost-effective, readily available and scalable solutions for their clients – including reliable security management with 24/7 support. The company's core skills include developing solutions for language communication and IT issues, which cover the essential product areas of networking and terminal management – as well as servers, virtualization, VoIP and SAN.

#### **Key Data for the Project**

Provider: GFI Software

Web Address:www.gfisoftware.dePartner:Teleport Köln, Ltd.Web Address:www.teleport-koeln.de

Contact: Rainer Burum, Teleport Köln, Ltd.

Project specifications: Removal of the performance limitations in email communications. Reduction of the

mailbox size, improved clarity for the user.

**Solution:** GFI Unlimited with GFI Archiver and GFI MailEssentials

Use: More efficient use of Microsoft Outlook as well as employee workstations and

notebooks. Reduction of mailbox size, auditable archiving of emails and attachments

and additional safeguarding of email communication with GFI MailEssentials.





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